GLOBAL TECH CONNECT

Artificial Intelligence Bootcamp 2023
Cohort Showcase, 21 November

amplifAIr™

A artificient

the cord.ai

EILLA

flowbase.io

Footprints AI

RELEVA

Revlum

saga

SELF LEARNING SOLUTIONS

TensorPix

TIMEFLOW

wenda

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Artificial Intelligence Bootcamp 2023 is a multisession hybrid programme for startups developing AI-led B2B/enterprise solutions, helping them to understand the UK ecosystem, tune business skills for the British market, and position their company for scaling and international growth. The Bootcamp comprises online sessions over two days, 8-9 November, and in-person attendance in London, 20-22 November.

Benefits

Local knowledge – introduction to the UK AI ecosystem, business partnerships, legal and regulatory context, visas

Presentation – expert feedback on product or business model and positioning companies in the UK

Network – exposure to UK corporates, customers and investors, peer to peer learning from and connections with other founders.

Now on to the Cohort Showcase!

globaltechconnect.org/ai

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Global Tech Connect cohorts usually feature a strong presence of exceptional Israeli startups.

Our thoughts are with our friends and partners at UK Israel Tech Hub and all those affected by the terrorist atrocities of 7 October 2023 and in their aftermath.

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Programme

Tuesday 21 November, 1545-2000, AWS

Cohort Showcase

1545-1845   Global Tech Connect UK Artificial Intelligence Bootcamp 2023 Cohort Showcase

Companies have 5 minutes to present followed by up to 5 mins of questions from our expert industry and investor panel.

Tobias Halloran, Principal ML BD - AWS Startups, EMEA; Lyuba Guk, Founding Partner, Blue Lake VC;

Ofer Shayo, Managing Director - London, Intel Ignite; Audrey Handem, Associate, Speedinvest.

1545	Doors open
1615-1620	Opening remarks
1620-1720	Cohort presentations I
1720-1740	Break
1740-1840	Cohort presentations II
1840-1845	Closing remarks

1845-2000   Post Showcase networking

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AI Bootcamp 2023

Cohort Showcase

The startups presenting

1620-1720   Artificient Mobility Intelligence (Germany); **Footprints** (Romania); **Self Learning Solutions** (Poland); **Revlum** (Croatia); **Wenda** (Italy); **Eilla** (Bulgaria)

1740-1840   **theCoRD.ai** (Romania); **Releva** (Bulgaria); **AmplifAIr** (Israel); **Saga** (Bulgaria); **Flowbase** (Estonia); **TimeFlow** (Italy)

Part of the cohort but not presenting today: **TensorPix** (Croatia).

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Startups

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amplifAIr (Israel)   amplifair.com   contact amplifAIr   LinkedIn

Sector: Fintech

The amplifAIr™ platform applies advanced Artificial Intelligence to anonymised historical data to better address opportunity and risk. Our clients respond more precisely to applicants by using a unique segmentation technique that distinguishes the risk of different applicants.

The technology processes each segment with a different AI risk model and provides a suggested set of prices for subsequent review. The platform is used by international companies and enables them to significantly increase market share and profitability.

Year of formation: 2022   Bar Tsoury, Co-founder and CEO

Raising: £3m   linkedin.com/in/bar-tsoury

amplifAIr™

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Artificient Mobility Intelligence (Germany)   artificient.de   contact Artificient   LinkedIn

Sector: Fintech

Artificient Mobility Intelligence is a university spin-off from Germany's leading institute in automotive engineering, turning autonomous driving-level AI into driving insights and accident prevention that minimise accident costs for motor insurers and fleets.

Beyond basic vehicle usage and brake & acceleration patterns, Artificient predicts driving risks based on over 20 data categories and over 40 metrics. All backed up with video evidence for scoring transparency and objectiveness, our automated event verification differentiates evasive manoeuvres from actual risky driving habits.

Year of formation: 2022

Raising: £1.2m

Lining Wang, Co-founder and CEO

linkedin.com/in/lining-wang

Sherry Fei Ju, Co-founder and COO

linkedin.com/in/sherry-fei-ju

artificient

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theCord.ai (Romania)   theCord.ai   contact theCord.ai   LinkedIn

Sector: HRtech

theCord.ai is a SaaS platform dedicated to optimising the efficiency of remote teams by analysing their interactions (team dynamics) in online meetings. Serving as a centralised dashboard, theCord.ai brings managers and team members together by recognising repeated behaviours within the team, offering guidelines on effective collaboration and interaction.

Remote work has grown massively with over 2000 companies actively hiring and operating in this way. However, managing remote teams poses challenges as most of the teams lack a healthy climate, and some are inefficient or lack alignment. Therefore, developing new skills and improving team dynamics are crucial for achieving success in distributed work. This is the problem solved by theCord.ai.

Year of formation: 2022

Raising: £400k

Ruxandra Cord, Co-founder and CEO

linkedin.com/in/ruxandrabitu

Mike Dinescu, Co-founder and CTO

linkedin.com/in/mikkanu

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Eilla (Bulgaria)   eilla.ai   contact Eilla   LinkedIn

Sector: Automation

Eilla is an Artificial Intelligence powered platform designed to assist with financial research, analysis and document creation. We use advanced machine learning algorithms and natural language processing techniques to mirror the way analysts and associates execute tasks in M&A banks, VC and PE funds.

Our system prioritises key trusted sources, aggregates all useful data from them and formats it in industry-relevant output to assist with tasks such as creating company profiles, market mapping and analysis, buyer selection, competitive analysis and others.

Year of formation: 2022

Raising: —

Nikola Lazarov, Co-founder and CEO

linkedin.com/in/nikolalazarov

Petar Petrov, Co-founder and CCO

linkedin.com/in/petar-petrovv

EILLA

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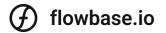**Flowbase** (Estonia)   flowbase.io   contact Flowbase   LinkedIn

Sector: Automation

Flowbase is an AI-powered platform for monitoring plant floors. You don't need to install new hardware or sensors: instead you can use your existing CCTV network or stand-alone cameras. Flowbase will measure, analyse and control your KPI's, enabling fast response times to inefficiencies across your facilities.

The Flowbase SaaS platform allows users to upload their video, select the areas they wish to analyse and receive a online report giving them the basis data for process optimisation. By automatically annotating workstation processes from video and providing you a report and an analysis of all activities, you never need to spend another minute tediously watching and logging items.

Year of formation: 2021

Raising: £750k

Markus Hääl, Co-founder

linkedin.com/in/markushääl

Roald Sinissaar, Co-founder and CTO

linkedin.com/in/sinissaar

flowbase.io

Footprints AI (Romania)　　　footprints-ai.com　　　contact Footprints AI　　　LinkedIn

Sector: Retailtech

Footprints leverages AI technology to revolutionise how retailers monetise omnichannel customer data. Utilising indoor positioning, predictive models, and omnichannel targeting to understand, predict, and influence the complete path to purchase of shoppers in the physical retail environment, Footprints helps retailers capitalise on their physical customer behavioural data, beyond digital.

The result is that brands can target media audiences based on their predicted physical shopping behaviour and in different stages of their purchasing journey. What does this mean for retailers? They can generate 10x more profits from omnichannel data in just 3 months or less.

Year of formation: 2017

Raising: £1.5m

Dan Marculescu, Co-founder and CEO

linkedin.com/in/danmarc

Paul Gheorghiu, Co-founder and Head of Partnerships

linkedin.com/in/paul-gheorghiu

Footprints AI

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Releva (Bulgaria)   releva.ai   contact Releva   LinkedIn

Sector: eCommerce

Releva provides a marketing automation platform that personalises the website and every touch point of users across multichannel with the goal of increasing conversion rates, average order values, customer lifetime values to create revenue growth with an amazing ROI.

Most eCommerce brands fail to provide close to brick-and-mortar store personalisation experiences online. Users cannot find desired products quickly and receive notifications for relevant deals all within their preferred digital channel. Releva is on a mission to create user experiences that are similar to the ones they could have only in a local shop. Releva integrates deeply with every eCommerce shop and all digital channels and provides a 360 degree view of each user. The platform generates a unique customer journey for each user.

Year of formation: 2020

Raising: £5m+

Georgi Georgiev, Co-founder and CEO

linkedin.com/in/gdgeorgiev

Yavor Stoychev, Co-founder and CTO

linkedin.com/in/ystoychev

RELEVA

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Revlum (Croatia)   revlum.com   contact Revlum   LinkedIn

Sector: Martech

Revlum is a performance-based advertising network that aims to transform the digital advertising landscape. We address the dual challenge that advertisers and publishers face: providing meaningful, non-intrusive ads that genuinely engage users and secure genuine conversions.

We use AI to analyse massive amounts of user data, optimise real-time ad placements, forecast future advertising trends, and tailor ad content to individual user preferences. This ensures a seamless user experience while maximising ROI for our partners.

Year of formation: 2022   Adrian Keindl, Co-founder and CEO

Raising: £400k   linkedin.com/in/adrian-keindl

Revlum

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Saga (Bulgaria)　　　　saga.so　　　　contact Saga　　　　LinkedIn

Sector: Automation

Saga is an AI-powered collaborative workspace that helps individuals and teams manage their knowledge across notes, docs, and tasks in one place. It introduces AI automation in variety of tasks such as text generation, answering questions, intelligent search across tools, and fulfilling manual tasks across other tools.

Year of formation: 2020　　　　Filip Stanev, Founder and CEO

Raising: £1m　　　　linkedin.com/in/filipstanev

saga

Self Learning Solutions (Poland)   slsolutions.io   contact SLSolutions   LinkedIn

Sector: Fintech

Company workflows change all the time but IT systems can't adapt so fast. Self Learning Solutions (SLS) offers a self-serviced Low Code/ No Code decision-workflow-scoring engine powered by AI to automate business processes. Our mission is to enable our clients to immediately adapt their business processes and make the best decisions in an ever-changing market.

SLS currently operates mainly in the BFSI sector, and with the further development of the application and Adaptive AI module, we intend to establish new business lines and expand sales into other industries such as e-commerce, manufacturing, retail helping them too, make faster and better AI driven decisions and stay on top of market changes.

Year of formation: 2017

Raising: £2m

Przemyslaw Kaminski, Co-founder and CEO

linkedin.com/in/przemyslawkamin

Karol Dziasek, Co-founder and CINO

linkedin.com/in/karol-dziasek

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TensorPix (Croatia)   tensorpix.ai   contact TensorPix   LinkedIn

Sector: Automation

TensorPix is AI powered software to automatically enhance low-quality videos and images. Trained on thousands of videos to learn how to elevate and upscale videos we are here to provide the best AI powered video enhancer so users can enjoy all videos in the best 4K quality.

Running everything in cloud we enable cost-efficient and much faster restoration of media files. It doesn't matter if your video is old, new, noisy, shaky, has bad colours – TensorPix is here to solve these video quality problems without end-users needing access to expensive GPUs or installing local software.

Year of formation: 2020

Raising: —

Bartol Freškura, Co-founder and CEO

linkedin.com/in/bfreskura

Branimir Ambrekovic, CBDO

TensorPix

TimeFlow (Italy) timeflow.cloud contact TimeFlow LinkedIn

Sector: Automation

TimeFlow is revolutionising IT outsourcing, harnessing the transformative capabilities of AI. Our B2B SaaS platform matches companies with an elite network of IT service providers worldwide, or offer a white-label solution to equip companies with the tools they need to streamline and enhance IT service provider interactions.

Our AI-driven analytics is built to dissect extensive data sets to foresee needs, customise solutions, and refine the outsourcing experience. Our deployment of cutting-edge AI tools amplifies decision-making precision, elevates quality, and hastens the delivery timeline. Clients place their trust in TimeFlow not only for our services but also for the strategic value we contribute to their operations.

Year of formation: 2020

Raising: £4m

Lorenzo Danese, Co-founder and CEO

linkedin.com/in/lorenzodanese

Gianmarco Ferrante, Co-founder and CLO

linkedin.com/in/gianmarco-ferrante

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Wenda (Italy)   wenda-it.com   contact Wenda   LinkedIn

Sector: Automation

Wenda is a cutting-edge technology solution that addresses the significant challenges faced by businesses in managing their supply chain and logistics operations. Leveraging the power of Artificial Intelligence and collaborative technologies, Wenda streamlines and automates various aspects of supply chain management to enhance productivity and efficiency.

Wenda's AI-based solution offers a wide range of intelligent models capable of reading and interpreting various types of documents and emails, including transport documents, bill of ladings, packing lists, invoices, and sales orders. By automating these tasks, Wenda eliminates manual data entry, reduces errors, and accelerates the flow of information within the supply chain.

Year of formation: 2019

Raising: £1.5m

Mattia Nanetti, Co-founder and COO

linkedin.com/in/mattiananetti

Cansu Aygun, Marketing Director

linkedin.com/in/cansuaygun

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Investor panel

AI Bootcamp Cohort Showcase - Investor panel

Tobias Halloran, Principal ML BD - AWS Startups, EMEA

Tobias is Principal ML BD at AWS Startups, EMEA, where he shapes AWS's AI/ML startup strategy across EMEA and works with tier 0 founders and VCs to support builders grow on AWS and support them from pre-seed to late rounds/exits. A startup advisor/angel investor, Tobias has built startups to funding and/or exits as an operator and is himself previously a founder.

About AWS

Amazon Web Services is the world's most comprehensive and broadly adopted cloud, offering over 200 fully featured services from data centres globally. Millions of customers - including the fastest-growing startups, largest enterprises, and leading government agencies - are using AWS to lower costs, become more agile, and innovate faster. Whether you're looking for compute power, database storage, content delivery, or other functionality, AWS has the services to help you build sophisticated applications with increased flexibility, scalability reliability.

aws.amazon.com   LinkedIn   @awscloud

AI Bootcamp Cohort Showcase - Investor panel

Lyubov Guk, Founding Partner, Blue Lake VC

Lyuba is a Founding Partner at Blue Lake VC investing and supporting UK's early-stage international founders with a global vision. At Blue Lake Lyubov is leading Angel Syndicate investments. She works closely with portfolio startups leveraging her hands-on experience in B2B sales and fundraising. In addition, Lyubov launched and runs a unique 'International Office Hours' initiative connecting early-stage founders from across Europe with UK's top VCs.

About Blue Lake VC

Blue Lake Venture Capital invests and supports pre-seed and seed stage exceptional immigrant founders with global ambitions in the United Kingdom. Our focus is on B2B and software startups. Immigrants ourselves we speak your 'language' and are confident that the UK is one of the best places in the world for startups to achieve their full potential.

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bluelakevc.com

LinkedIn

AI Bootcamp Cohort Showcase - Investor panel

Kevin Crain, CTO, Intel Ignite London

Kevin is a highly experienced technologist, product marketer, business development executive, NED and strategist. Having helped to launch Intel's discrete GPU product line-up, he now acts as CTO within Intel Ignite, mentoring and connecting deep tech startups. In prior roles, he gained significant exposure and experience in a broad range of domains and is fluent in automotive compute platforms, ADAS and telematics and autonomous driving technologies and architecture and retail technology. Most recently his experience extended to the graphics eco-system from silicon to game engines and AR/VR.

About Intel Ignite

Intel Ignite is an internationally renowned acceleration program for early-stage deep tech startups. Launched in 2019 by Intel, our mission is to fuel a global ecosystem of deep tech innovation by empowering our diverse network of founders, mentors, domain experts, and investors to co-create enduring, industry-defining technology companies. It operates from four Hubs - Tel Aviv, Munich, Boston and its newest hub in London.

intelignite   intelignite.com   LinkedIn   @intelignite

AI Bootcamp Cohort Showcase - Investor panel

Audrey Handem, Associate, Speedinvest

Audrey is an investor on the Speedinvest SaaS and Infra team. Prior to joining the firm, she worked as a Life Science venture debt consultant for the European Investment Bank where she did market research and evaluation of the technical viability of investment projects. In her spare time, Audrey is a member of 10x10, a UK-based association aiming to diversify the startup ecosystem, where she volunteers as a mentor to support underrepresented groups in the startup scene.

About Speedinvest

We refuse to be just another investor who sends you money and shows up at board meetings to provide "advice." Our mission is to empower you throughout your journey with actionable, aligned and game-changing support. From day one, you have full access to our experienced investors, in-house operational experts and global networks of industry partners. Whatever you need to succeed, we do everything in our power to help make it happen.

Si Speedinvest   speedinvest.com   LinkedIn   @speedinvest

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is a project of Global Tech Connect

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Global Tech Connect (GTC) unites UK-based international startup programmes and bilateral organisations to better support tech companies from their national ecosystems – those looking to enter, learn from or scale in the UK. By sharing knowledge, experience and expertise we strengthen ties between countries, expand startup networks, grow opportunities for entrepreneurs and foster international economic growth.

Our Founding Partners are Advantage Austria; the British Croatian Chamber of Commerce; La FrenchTech London; UK Israel Tech Hub; TechItalia; r10ventures (Romania); Innosuisse and Hackquarters (Turkey). We've since been joined by Bulgarian Expansion Bridge, Business Finland and Digital Hub Initiative (Germany).

Participation is open to other international programmes that demonstrate an ability to support startups from their home countries, and which share the aims and values of Global Tech Connect.